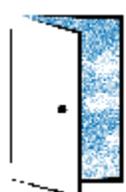



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The Threshold

E-NEWSLETTER OF THE OKLAHOMA ASSOCIATION OF REALTORS®

June 2003

IMPORTANT LINKS

- [OAR Web site](#)
- [Legislative activities](#)
- [GRI 302 June 17-18](#)
- [Contact OAR](#)
- [Update your membership record in NRDS](#)
- [Find your NRDS ID](#)
- [Contact your legislator](#)

MEMBER SERVICES

- [Calendar of Events](#)

STATE NEWS

Telemarketing still on state's front burner

Telemarketing was a hot topic two years ago and was once again active at the state legislature. Two years ago, legislation was passed creating a "do not call" registry. OAR lobbied for language that would exclude REALTORS® from having to comply with the registry. This language, which states that telemarketing does not include a telephone call which is made for the sole purpose of arranging a subsequent face-to-face meeting between a salesperson and the consumer, was included when the legislation was signed into law. During this session, HB1271, as originally filed, contained clean-up language to the telemarketing act. However, when the bill was offered in the House, an amendment was passed deleting the exemption language for REALTORS®. OAR quickly contacted Senate author Keith Leftwich, D-Oklahoma City, who agreed to reject the House amendments, thus sending the bill to Conference Committee. The exemption language was restored in conference, and the revised bill passed the House and was sent

 [Meeting Calendar](#)

 [Member Search](#)

 [Legislative Action Center](#)

 [Legal Information Line](#)

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PROFESSIONAL DEVELOPMENT

 [REALTOR® Institute](#)

 [Professional Designations](#)

 [e-PRO](#)



to the Governor May 28.

For a complete wrap-up of the 49th Legislative Session, visit OAR's Legislative Activities [online](#).

If you want to earn more, learn more

The structure of OAR's modular REALTOR® Institute allows students - whether seeking the GRI designation or just continuing education credit - to start taking the courses at any time. Provisional associates may satisfy Oklahoma's post-licensing requirement by taking the first four modules in any sequence. Module 302 will take place June 17-18. Learn more on the [GRI Page](#) and register online! If you still have questions, [let us know](#).

OAR Web site wins national award

The OAR Web site *OklahomaRealtors.com* was recently named an Outstanding REALTOR® Association Web site by the National Association of REALTORS®. The second annual competition, sponsored by *REALTOR® Association Executive Magazine*, recognizes associations that expertly employ the Internet to enhance member service and provide online information for homebuyers and sellers. ... [\(more\)](#)

Check your local board's RPAC progress

OAR's Web site gives you the ability to see individual boards and the cumulative total of Oklahoma's RPAC fundraising efforts. The chart - updated monthly - illustrates each board's fundraising goal based on membership, where they are toward their goal and the percentage of participation within their membership.

RPAC is your best investment in real estate!

[Click here](#) to see:

- [how to contribute](#)
- [why to contribute](#)
- [the statewide scoreboard](#)

Have your NRDS ID handy and go to the [Web site](#) to check it out. Can't find your NRDS ID? [Click here](#) for help.

Okla. Supreme Court denies RPCDA rehearing

A recent decision from the Oklahoma Supreme Court will affect the Residential Property Condition Disclosure Act ("RPCDA") and will temporarily allow buyers to seek causes of action beyond the RPCDA. ... [\(more\)](#)

Oklahoma CCIM offers 2-day intro course

The Introduction to Commercial Investment Real Estate Analysis course provides an overview of every aspect of commercial real estate - from property inspection through follow-up after the property is sold. You will be introduced to the many ways to profit in the multi-faceted, dynamic field of commercial investment real estate. Every phase of commercial real estate analysis is represented through a real-world application to a real property.

[Course outline](#)

[Online registration](#)

Still have questions? Contact Steve Cottom, CCIM, @ 405.840.5081.

Education Conference & Trade Show Update

Registrations are now accepted online at [OARConference.com](#) for this fall's conference & trade show, October 8-10, to be held at the Cox Convention Center, downtown Oklahoma City. Hurry

to take advantage of the special conference rate at the Renaissance Hotel and make your reservations online too.

Twice as many educational offerings will be available this year and are being considered for continuing education credit by OREC. Since there's no registration fee for OAR members, that means FREE C.E.!

Keep checking the [Conference Web Site](#) for all the developing details.

Special loans available for tornado-damaged Oklahoma properties

If you have clients who were affected by the recent tornadoes, they will be interested to know there are special low-interest loans made available to them by the Small Business Administration.

Homeowners in disaster areas are eligible for up to \$200,000 to cover their storm damaged property. Businesses in counties designated as disaster areas may qualify for loans up to \$1.5 million for physical damage and loss of revenue.

Homeowners and renters may borrow up to \$40,000 for personal property, such as automobiles.

Most applications so far have been from homeowners, but businesses are eligible too. Phone FEMA at 800.621.3362 to find out if you are eligible for the disaster loan.

NATIONAL NEWS

NAR approves VOW policy

WASHINGTON – Homebuyers will be able to access more comprehensive information about residential properties over the Internet as the result of a new policy governing the display of real estate listings ... [\(more\)](#)

- [NAR's Virtual Office Web Site Education Center](#)
- [FAQs on VOWs](#)

House majority reaffirms banks do not belong in real estate

For the second consecutive Congress, a majority of the U.S. House of Representatives has cosponsored legislation that would permanently stop a proposed rule pending before the U.S. Treasury Department and the Federal Reserve Board to give banking conglomerates an entree into real estate brokerage and property management. A total of 229 members of the House and 17 U.S. Senators have signed onto the Community Choice in Real Estate Act, H.R. 111 and S. 98, since the legislation was reintroduced on Jan. 7. The Community Choice in Real Estate Act would amend the Bank Holding Company Act and permanently prohibit big banks from entering the real estate business.

So far, none of Oklahoma's delegation has signed on this time. Visit NARActionCenter.com to let your congressmen hear from you.

A dog's nose knows

A trend to help keep down the cost of mold detection is spreading across the nation. Dogs are being trained with success to sniff out unseen mold. They're considered a useful, even friendly way to pinpoint the location of the hidden mold. Without the aid of the dogs, you "tear up the building until you find it," Bill Whitstine, Florida mold dog trainer says, "it's chaos."

Available training wasn't soon enough for TV personality Ed McMahon's dog, Muffin, who is thought to have died from toxic mold in their home. McMahon recently settled with his insurance company and several contractors over their mold-related losses.

Explore Whitstine's Web site, Mold-Dog.com for more information.

UPCOMING OAR EVENTS June 2003

Tuesday 17 **REALTOR® Institute – Module 302**

June 17-18

Live: Tulsa Remote: OKC

[Click here](#) for schedule, maps and online registration.

Thursday 19 **OAR Board of Directors Meeting**

10:00 a.m.

Oklahoma City Zoo Education Center Auditorium

[Click here](#) for directions.

Elected State Directors not able to attend should [e-mail](#) the name of an alternate delegate by Friday, June 13.

The Threshold is provided to OAR members as a member service. If a colleague is not receiving *The Threshold*, he or she will be automatically subscribed by providing their local board or association with a current e-mail address or by going to the NRDS section of REALTOR.org to update their membership record.

Please direct any questions to the OAR News Service (News@OklahomaRealtors.com).

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